

## “We Have Never Had A Situation When We Could Not Get A Problem Fixed”

“We had a long history of running individual machines on a network environment but needed to switch to a Microsoft platform because of the current trends, and we needed a company that could help us do that. Sirona recommended a solutions, held our hands all the way, enabling a smooth, efficient transfer. They were there at every turn and ensured that there was never any danger of the change over interfering with operations.

**Dave Brown, Operations Director, TF Solutions**

**tf**solutions

TF Solutions is one of the leading distributors of cable support products, fixings and allied products, established in 2001 their main mission is to offer the highest quality service you expect and deserve. Servicing the country with offices in Stockport, Burton and Luton.

### Service Uptime

It's imperative that TF Solutions can get instant access to all necessary information whilst having complete confidence in the stability of its IT systems. TF could not afford the risk of its operations being disrupted during the switch to Microsoft small business server, so needed a support partner who could make the transition as pain-free as possible. They also needed a partner that could respond swiftly in the event of a problem or malfunctions.

### What swung it

“We were looking for a company with a similar culture, and Sirona fitted the bill. We liked their approach. They took the trouble to understand our business, and they work really well with our internal IT environment” says Dave. Sirona's remote access facility, adds Dave, also worked in their favour, not to mention the company's swift service.

### A real partnership

By using Sirona, TF Solutions no has:

- A trusted partner who works alongside their own staff
- Better control of their business
- Reassurance that their IT systems will not let them, or their customers down

### Peace of mind

In summary, since drafting in Sirona, TF Solutions enjoys the sense of security that comes with knowing its IT infrastructure is effective and reliable. “Everything's really efficient now” concludes Dave. “We've got better control of the business, we've seen a massive improvement in our IT management and we can access data much more quickly. This has given us an overall reduction in wasted man hours, and gives us more time to concentrate on serving our customers, and growing the business. The new system has given us great peace of mind.

“I would definitely recommend Sirona Solutions – no hesitation. They are a genuine partner and great to do business with.”

**Paul Lynott**  
FD TF Solutions



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